

## Special benefits to help you be good with money.

As an employee or member of an eligible organisation, you can get special deals from BNZ with Your Association Benefits Package.



## Your Association Benefits Package from BNZ

	BNZ Your Association Benefits
Home loans <sup>1</sup>	<ul> <li>Fixed home loans - get a 0.25% discount on the advertised fixed home loan interest rate for the length of your fixed term. This is available on all new or rolling fixed home loans.</li> <li>Variable home loans - get 0.25% off the Standard Home Loan variable rate.</li> <li>Receive up to \$1000 towards legal/valuation costs when purchasing a new home. We'll also waive establishment fees.</li> <li>Minimum 20% equity required. Rates differ where lending is greater than 80% LVR.</li> <li>Home Advantage<sup>2</sup> - With a BNZ home loan, you can get a credit card at a mortgage rate for the life of your loan. Rate excludes cash advances. Minimum 20% equity required.</li> </ul>
Credit cards	We'll waive the annual account fee for the first 12 months on all new credit cards³, including BNZ Low Rate MasterCard and GlobalPlus. <sup>4</sup> In addition get <del>A</del> 25 bonus Airpoints Dollars™ when you get a new GlobalPlus card. <sup>4</sup>
Personal loans	No loan facility fee and low interest rates (in line with our YouMoney <sup>5</sup> tertiary product).
BNZ KiwiSaver Scheme	Open a BNZ KiwiSaver Scheme account and get 150 bonus Fly Buys points. <sup>6</sup> Convert your Fly Buys points into BNZ KiwiSaver Scheme contributions. <sup>6</sup>
Term deposits	Earn a competitive rate of interest.
Transaction accounts	Open a MyMoney or YouMoney <sup>5</sup> transaction account and we'll waive the \$5 monthly base fee for as long as you are a member of, or work for the eligible organisation. With YouMoney you'll get access to our new way of banking that works like your brain does. Plus you can drag and drop money, personalise your account with names and pictures and use predictive search to find past transactions quickly.
Insurance <sup>7</sup>	LifeCare – Up to 38% discount when you take a LifeCare Insurance cover for an amount over \$150,000. PremierCare – If Contents and one or more policies of Home, Vehicle, or Boat are taken, you will be entitled to a 10% package discount. Also, get 1 FlyBuys point for every \$20 premium. <sup>8</sup>
Bonus offerings	<ul> <li>BNZ is the only bank to offer FlyBuys Points<sup>8</sup> with various credit card, insurance and home loan options.</li> <li>Take out any three Bank of New Zealand products and you could get the additional bonus offerings of:</li> <li>Flexi Debit Visa Card – account fee waived for the first 12 months</li> <li>Plus, 100 FlyBuys Bonus Points<sup>8</sup></li> </ul>

## Some things to note

There are a few conditions on the BNZ Your Association Benefits offer:

- 1. You must be a current member of an eligible organisation.
- 2. Your salary/wages must be direct credited to a BNZ account.
- 3. The package is reviewed at an organisation/association level every six months and can be altered or removed at any time at the discretion of BNZ.
- 4. This cannot be used in conjunction with any other offer.

Visit your local store and tell them you're eligible for BNZ Your Association Benefits or call us on 0800 275 269 and we'll be happy to help.

## We're ready to help you be good with money.

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Full details, Standard Terms and Conditions, current Disclosure Statement, Investment Statement for Term Investments, the BNZ KiwiSaver Scheme investment statement and Qualifying Financial Entity Disclosure Statement may be obtained from any store or bnz.co.nz. Terms and conditions and fees apply.

1. A Low Equity or Low Doc interest rate premium may apply. Not available for business purposes. 2. Not for business purposes. The purchase interest rate is linked to BNZ's current "Standard/Fly Buys" variable home loan interest rate. BNZ changes this rate from time to time. 3. After the first 12 months, the prevailing annual account fee applies. 4. Air New Zealand AirpointsTM programme Terms and Conditions apply. Visit airnewzealand.co.nz for more details. 5. YouMoney is only available for individual and joint accounts. Each YouMoney account must be able to be operated by one signatory under the account operating authority. 6. BNZ KiwiSaver Scheme terms and conditions apply to any BNZ KiwiSaver Scheme accounts opened. Please be aware that if you open a BNZ KiwiSaver Scheme account, you will generally not be able to access your KiwiSaver savings until you are eligible for New Zealand superannuation (currently 65), or, if you first become a KiwiSaver member after you turned 60, after 5 years. If you join the BNZ KiwiSaver Scheme and wish to receive 150 Fly Buys points, BNZ will not share your Fly Buys number. If you do not provide your Fly Buys outperts purposed. Pleasure count, space to access or request correction of your Fly Buys counts to your Fly Buys number, BNZ and Fly Buys number, but and the allocate the 150 Fly Buys points. BNZ will not share your Fly Buys number it by a do not provide your Fly Buys contacting BNZ, which collects and holds your Fly Buys number at Level 4, 80 Queen Street, Auckland 1142. BNZ Investment Services Limited, a wholly owned subsidiary of BNZ, is the Issuer and Manager of the BNZ KiwiSaver Scheme. Investments made in the BNZ KiwiSaver Scheme on the repayment of capital. 7. Cover under LifeCare Insurance and PremierCare Contents, Home, Vehicle and Pleasurecraft Insurance policies are subject to the terms, conditions and exclusions contained in the respective Policy Documents and Schedules. LifeCare is underwritten by the Insurer, BNZ Life Insurance Limited (BNZ Life), and is no